

# Index to Volume 50

## Authors

- AFÈCHE, PHILIPP and MENDELSON, HAIM, Pricing and Priority Auctions in Queueing Systems with a Generalized Delay Cost Structure, 869
- AHUJA, R. K.; ORLIN, J. B.; PALLOTTINO, S.; SCAPARRA, M. P. and SCUTELLÀ, M. G., A Multi-Exchange Heuristic for the Single-Source Capacitated Facility Location Problem, 749
- AKÇAY, YALÇIN and XU, SUSAN H., Joint Inventory Replenishment and Component Allocation Optimization in an Assemble-to-Order System, 99
- ALAGOZ, OGUZHAN; MAILLART, LISA M.; SCHAEFER, ANDREW J. and ROBERTS, MARK S., The Optimal Timing of Living-Donor Liver Transplantation, 1420
- ALEXANDER, GORDON J. and BAPTISTA, ALEXANDRE M., A Comparison of VaR and CVaR Constraints on Portfolio Selection with the Mean-Variance Model, 1261
- ALPTEKINOĞLU, AYDIN; see TANG, CHRISTOPHER S.
- ANDERSEN, LEIF and BROADIE, MARK, Primal-Dual Simulation Algorithm for Pricing Multidimensional American Options, 1222
- ARIELY, DAN; see SHIN, JIWOONG
- ARVIDSSON, NIKLAS; see DENRELL, JERKER
- AUDET, CHARLES; BRIMBERG, JACK; HANSEN, PIERRE; LE DIGABEL, SÉBASTIEN and MLADENOVIC, NENAD, Pooling Problem: Alternate Formulations and Solution Methods, 761
- AULT, JERALD S.; see MEESTER, GEOFFREY A.
- AVRAMIDIS, ATHANASSIOS N.; DESLAURIERS, ALEXANDRE and L'ECUYER, PIERRE, Modeling Daily Arrivals to a Telephone Call Center, 896
- BABICH, VOLODYMYR and SOBEL, MATTHEW J., Pre-IPO Operational and Financial Decisions, 935
- BAJAJ, AKHILESH; KEKRE, SUNDER and SRINIVASAN, KANNAN, Managing NPD: Cost and Schedule Performance in Design and Manufacturing, 527
- BAKER, EDWARD K.; see MEESTER, GEOFFREY A.
- BALAKRISHNAN, ANANTARAM; PANGBURN, MICHAEL S. and STAVRULAKI, EUTHEMIA, "Stack Them High, Let 'em Fly": Lot-Sizing Policies When Inventories Stimulate Demand, 630
- BALASUBRAMANIAN, SRIDHAR and BHARDWAJ, PRADEEP, When Not All Conflict Is Bad: Manufacturing-Marketing Conflict and Strategic Incentive Design, 489
- BANERJI, ANIRVAN; see STECKEL, JOEL H.
- BANKER, RAJIV D. and KAUFFMAN, ROBERT J., The Evolution of Research on Information Systems: A Fiftieth-Year Survey of the Literature in *Management Science*, 281
- BAPTISTA, ALEXANDRE M.; see ALEXANDER, GORDON J.
- BASS, FRANK M., A New Product Growth for Model Consumer Durables, 1825
- BASS, FRANK M., Comments on "A New Product Growth for Model Consumer Durables," The Bass Model, 1833
- BAYUS, BARRY L.; see SOUZA, GILVAN C.
- BELLMAN, STEVEN; see JOHNSON, ERIC J.
- BENJAFAAR, SAIF; ELHAFSI, MOHSEN and DE VÉRICOURT, FRANCIS, Demand Allocation in Multiple-Product, Multiple-Facility, Make-to-Stock Systems, 1431
- BERGER, ROSEMARY T. and RAGHAVAN S., Long-Distance Access Network Design, 309
- BERNSTEIN, FERNANDO and DECROIX, GREGORY A., Decentralized Pricing and Capacity Decisions in a Multitier System with Modular Assembly, 1293
- BERTSCHEK, IRENE and KAISER, ULRICH, Productivity Effects of Organizational Change: Microeconomic Evidence, 394
- BHARDWAJ, PRADEEP; see BALASUBRAMANIAN, SRIDHAR
- BHATTACHARYA, SHANTANU; see SAVASKAN, R. CANAN
- BHUIYAN, NADIA, GERWIN, DONALD and THOMSON, VINCE, Simulation of the New Product Development Process for Performance Improvement, 1690
- BOLLAPRAGADA, RAMESH, RAO, UDAY S. and ZHANG, JUN, Managing Inventory and Supply Performance in Assembly Systems with Random Supply Capacity and Demand, 1729
- BOLTON, GARY E.; KATOK, ELENA and OCKENFELS, AXEL, How Effective Are Electronic Reputation Mechanisms? An Experimental Investigation, 1587
- BOUDREAU, JOHN W., Organizational Behavior, Strategy, Performance, and Design in *Management Science*, 1463
- BRIMBERG, JACK; see AUDET, CHARLES
- BROADIE, MARK and DETEMPLE, JEROME B., Option Pricing: Valuation Models and Applications, 1145
- BROADIE, MARK; see ANDERSEN, LEIF
- BUTZ, DAVID A.; see KRISHNAN, HARISH
- BUZACOTT, JOHN A. and ZHANG, RACHEL Q., Inventory Management with Asset-Based Financing, 1274
- CACHON, GÉRARD P., The Allocation of Inventory Risk in a Supply Chain: Push, Pull, and Advance-Purchase Discount Contracts, 222
- CARRIERI, FRANCESCA; ERRUNZA, VIHANG and SARKISSIAN, SERGEI, Industry Risk and Market Integration, 207
- CARRILLO, JANICE E. and GAIMON, CHERYL, Managing Knowledge-Based Resource Capabilities Under Uncertainty, 1504
- CHANDRASEKARAN R.; see RYU, YOUNG U.
- CHARNES, JOHN M. and SHENOY, PRAKASH P., Multistage Monte Carlo Method for Solving Influence Diagrams Using Local Computation, 405
- CHEN, KAY-YUT; FINE, LESLIE R. and HUBERMAN, BERNARDO A., Eliminating Public Knowledge Biases in Information-Aggregation Mechanisms, 983
- CHOPRA, SUNIL; LOVEJOY, WILLIAM and YANO, CANDACE, Five Decades of Operations Management and the Prospects Ahead, 8
- CHRISTOFFERSEN, PETER and JACOBS, KRIS, Which GARCH Model for Option Valuation?, 1204
- CLARK, ANDREW J. and SCARF, HERBERT, Optimal Policies for a Multi-Echelon Inventory Problem, 1782
- CLARK, ANDREW J., Comments on "Optimal Policies for a Multi-Echelon Inventory Problem," 1794
- CLAY, KAREN B.; see MONTGOMERY, ALAN L.
- COOPER, LYNNE P.; see MAJCHERZAK, ANN
- CORBETT, CHARLES J.; ZHOU, DEMING and TANG, CHRISTOPHER S., Designing Supply Contracts: Contract Type and Information Asymmetry, 550
- CROSS, ROB; see LEVIN, DANIEL Z.
- CUMMINGS, JONATHAN N., Work Groups, Structural Diversity, and Knowledge Sharing in a Global Organization, 352
- DANIELS, RICHARD L.; MAZZOLA, JOSEPH B. and SHI, DAILUN, Flow Shop Scheduling with Partial Resource Flexibility, 658
- DANTZIG, GEORGE B., Linear Programming Under Uncertainty, 1764
- DE BOER, P. T.; KROESE, D. P. and RUBINSTEIN, R. Y., A Fast Cross-Entropy Method for Estimating Buffer Overflows in Queueing Networks, 883
- DE HOLAN, PABLO MARTIN and PHILLIPS, NELSON, Remembrance of Things Past? The Dynamics of Organizational Forgetting, 1603
- DE VÉRICOURT, FRANCIS; see BENJAFAAR, SAIF
- DECROIX, GREGORY A.; see BERNSTEIN, FERNANDO
- DEKIMPE, MARNIK G.; see SRINIVASAN, SHUBA
- DENRELL, JERKER, Random Walks and Sustained Competitive Advantage, 922
- DENRELL, JERKER; ARVIDSSON, NIKLAS and ZANDER, UDO, Managing Knowledge in the Dark: An Empirical Study of the Reliability of Capability Evaluations, 1491
- DENRELL, JERKER; FANG, CHRISTINA and LEVINTHAL, DANIEL A., From T-Mazes to Labyrinths: Learning from Model-Based Feedback, 1366
- DESCLAURIERS, ALEXANDRE; see AVRAMIDIS, ATHANASSIOS N.
- DETEMPLE, JEROME B.; see BROADIE, MARK
- DONG, LINGXIU and RUDI, NILS, Who Benefits from Transshipment? Exogenous vs. Endogenous Wholesale Prices, 645

# Index to Volume 50

## Authors

- AFÈCHE, PHILIPP and MENDELSON, HAIM, Pricing and Priority Auctions in Queueing Systems with a Generalized Delay Cost Structure, 869
- AHUJA, R. K.; ORLIN, J. B.; PALLOTTINO, S.; SCAPARRA, M. P. and SCUTELLÀ, M. G., A Multi-Exchange Heuristic for the Single-Source Capacitated Facility Location Problem, 749
- AKÇAY, YALÇIN and XU, SUSAN H., Joint Inventory Replenishment and Component Allocation Optimization in an Assemble-to-Order System, 99
- ALAGOZ, OGUZHAN; MAILLART, LISA M.; SCHAEFER, ANDREW J. and ROBERTS, MARK S., The Optimal Timing of Living-Donor Liver Transplantation, 1420
- ALEXANDER, GORDON J. and BAPTISTA, ALEXANDRE M., A Comparison of VaR and CVaR Constraints on Portfolio Selection with the Mean-Variance Model, 1261
- ALPTEKINOĞLU, AYDIN; see TANG, CHRISTOPHER S.
- ANDERSEN, LEIF and BROADIE, MARK, Primal-Dual Simulation Algorithm for Pricing Multidimensional American Options, 1222
- ARIELY, DAN; see SHIN, JIWOONG
- ARVIDSSON, NIKLAS; see DENRELL, JERKER
- AUDET, CHARLES; BRIMBERG, JACK; HANSEN, PIERRE; LE DIGABEL, SÉBASTIEN and MLADENOVIC, NENAD, Pooling Problem: Alternate Formulations and Solution Methods, 761
- AULT, JERALD S.; see MEESTER, GEOFFREY A.
- AVRAMIDIS, ATHANASSIOS N.; DESLAURIERS, ALEXANDRE and L'ECUYER, PIERRE, Modeling Daily Arrivals to a Telephone Call Center, 896
- BABICH, VOLODYMYR and SOBEL, MATTHEW J., Pre-IPO Operational and Financial Decisions, 935
- BAJAJ, AKHILESH; KEKRE, SUNDER and SRINIVASAN, KANNAN, Managing NPD: Cost and Schedule Performance in Design and Manufacturing, 527
- BAKER, EDWARD K.; see MEESTER, GEOFFREY A.
- BALAKRISHNAN, ANANTARAM; PANGBURN, MICHAEL S. and STAVRULAKI, EUTHEMIA, "Stack Them High, Let 'em Fly": Lot-Sizing Policies When Inventories Stimulate Demand, 630
- BALASUBRAMANIAN, SRIDHAR and BHARDWAJ, PRADEEP, When Not All Conflict Is Bad: Manufacturing-Marketing Conflict and Strategic Incentive Design, 489
- BANERJI, ANIRVAN; see STECKEL, JOEL H.
- BANKER, RAJIV D. and KAUFFMAN, ROBERT J., The Evolution of Research on Information Systems: A Fiftieth-Year Survey of the Literature in *Management Science*, 281
- BAPTISTA, ALEXANDRE M.; see ALEXANDER, GORDON J.
- BASS, FRANK M., A New Product Growth for Model Consumer Durables, 1825
- BASS, FRANK M., Comments on "A New Product Growth for Model Consumer Durables," The Bass Model, 1833
- BAYUS, BARRY L.; see SOUZA, GILVAN C.
- BELLMAN, STEVEN; see JOHNSON, ERIC J.
- BENJAFAAR, SAIF; ELHAFSI, MOHSEN and DE VÉRICOURT, FRANCIS, Demand Allocation in Multiple-Product, Multiple-Facility, Make-to-Stock Systems, 1431
- BERGER, ROSEMARY T. and RAGHAVAN S., Long-Distance Access Network Design, 309
- BERNSTEIN, FERNANDO and DECROIX, GREGORY A., Decentralized Pricing and Capacity Decisions in a Multitier System with Modular Assembly, 1293
- BERTSCHEK, IRENE and KAISER, ULRICH, Productivity Effects of Organizational Change: Microeconomic Evidence, 394
- BHARDWAJ, PRADEEP; see BALASUBRAMANIAN, SRIDHAR
- BHATTACHARYA, SHANTANU; see SAVASKAN, R. CANAN
- BHUIYAN, NADIA, GERWIN, DONALD and THOMSON, VINCE, Simulation of the New Product Development Process for Performance Improvement, 1690
- BOLLAPRAGADA, RAMESH, RAO, UDAY S. and ZHANG, JUN, Managing Inventory and Supply Performance in Assembly Systems with Random Supply Capacity and Demand, 1729
- BOLTON, GARY E.; KATOK, ELENA and OCKENFELS, AXEL, How Effective Are Electronic Reputation Mechanisms? An Experimental Investigation, 1587
- BOUDREAU, JOHN W., Organizational Behavior, Strategy, Performance, and Design in *Management Science*, 1463
- BRIMBERG, JACK; see AUDET, CHARLES
- BROADIE, MARK and DETEMPLE, JEROME B., Option Pricing: Valuation Models and Applications, 1145
- BROADIE, MARK; see ANDERSEN, LEIF
- BUTZ, DAVID A.; see KRISHNAN, HARISH
- BUZACOTT, JOHN A. and ZHANG, RACHEL Q., Inventory Management with Asset-Based Financing, 1274
- CACHON, GÉRARD P., The Allocation of Inventory Risk in a Supply Chain: Push, Pull, and Advance-Purchase Discount Contracts, 222
- CARRIERI, FRANCESCA; ERRUNZA, VIHANG and SARKISSIAN, SERGEI, Industry Risk and Market Integration, 207
- CARRILLO, JANICE E. and GAIMON, CHERYL, Managing Knowledge-Based Resource Capabilities Under Uncertainty, 1504
- CHANDRASEKARAN R.; see RYU, YOUNG U.
- CHARNES, JOHN M. and SHENOY, PRAKASH P., Multistage Monte Carlo Method for Solving Influence Diagrams Using Local Computation, 405
- CHEN, KAY-YUT; FINE, LESLIE R. and HUBERMAN, BERNARDO A., Eliminating Public Knowledge Biases in Information-Aggregation Mechanisms, 983
- CHOPRA, SUNIL; LOVEJOY, WILLIAM and YANO, CANDACE, Five Decades of Operations Management and the Prospects Ahead, 8
- CHRISTOFFERSEN, PETER and JACOBS, KRIS, Which GARCH Model for Option Valuation?, 1204
- CLARK, ANDREW J. and SCARF, HERBERT, Optimal Policies for a Multi-Echelon Inventory Problem, 1782
- CLARK, ANDREW J., Comments on "Optimal Policies for a Multi-Echelon Inventory Problem," 1794
- CLAY, KAREN B.; see MONTGOMERY, ALAN L.
- COOPER, LYNNE P.; see MAJCHERZAK, ANN
- CORBETT, CHARLES J.; ZHOU, DEMING and TANG, CHRISTOPHER S., Designing Supply Contracts: Contract Type and Information Asymmetry, 550
- CROSS, ROB; see LEVIN, DANIEL Z.
- CUMMINGS, JONATHAN N., Work Groups, Structural Diversity, and Knowledge Sharing in a Global Organization, 352
- DANIELS, RICHARD L.; MAZZOLA, JOSEPH B. and SHI, DAILUN, Flow Shop Scheduling with Partial Resource Flexibility, 658
- DANTZIG, GEORGE B., Linear Programming Under Uncertainty, 1764
- DE BOER, P. T.; KROESE, D. P. and RUBINSTEIN, R. Y., A Fast Cross-Entropy Method for Estimating Buffer Overflows in Queueing Networks, 883
- DE HOLAN, PABLO MARTIN and PHILLIPS, NELSON, Remembrance of Things Past? The Dynamics of Organizational Forgetting, 1603
- DE VÉRICOURT, FRANCIS; see BENJAFAAR, SAIF
- DECROIX, GREGORY A.; see BERNSTEIN, FERNANDO
- DEKIMPE, MARNIK G.; see SRINIVASAN, SHUBA
- DENRELL, JERKER, Random Walks and Sustained Competitive Advantage, 922
- DENRELL, JERKER; ARVIDSSON, NIKLAS and ZANDER, UDO, Managing Knowledge in the Dark: An Empirical Study of the Reliability of Capability Evaluations, 1491
- DENRELL, JERKER; FANG, CHRISTINA and LEVINTHAL, DANIEL A., From T-Mazes to Labyrinths: Learning from Model-Based Feedback, 1366
- DESLAURIERS, ALEXANDRE; see AVRAMIDIS, ATHANASSIOS N.
- DETEMPLE, JEROME B.; see BROADIE, MARK
- DONG, LINGXIU and RUDI, NILS, Who Benefits from Transshipment? Exogenous vs. Endogenous Wholesale Prices, 645

- DRAGANSKA, MICHAELA and JAIN, DIPAK, A Likelihood Approach to Estimating Market Equilibrium Models, 605
- DROGE, CORNELIA; see VICKERY, SHAWNEE K.
- DYE, RONALD A., Strategy Selection and Performance Measurement Choice When Profit Drivers Are Uncertain, 1624
- EASLEY, ROBERT F. and TENORIO, RAFAEL, Jump Bidding Strategies in Internet Auctions, 1407
- ELHAFSI, MOHSEN; see BENJAFFAR, SAIF
- EPPINGER, STEVEN D.; see SOSA, MANUEL E.
- EREZ, MIRIAM; see NAVEH, EITAN
- ERRUNZA, VIHANG; see CARRIERI, FRANCESCA
- ETHIRAJ, SENDIL K. and LEVINTHAL, DANIEL, Modularity and Innovation in Complex Systems, 159
- FADER, PETER S.; see JOHNSON, ERIC J.
- FADER, PETER S.; see MOE, WENDY W.
- FANG, CHRISTINA; see DENRELL, JERKER
- FELICI, GIOVANNI and GENTILE, CLAUDIO, A Polyhedral Approach for the Staff Rostering Problem, 381
- FINE, LESLIE R.; see CHEN, KAY-YUT
- FISHER, MARSHALL L., The Lagrangian Relaxation Method for Solving Integer Programming Problems, 1861
- FISHER, MARSHALL, Comments on "The Lagrangian Relaxation Method for Solving Integer Programming Problems," 1872
- FORD, L. R., JR. and FULKERSON, D. R., A Suggested Computation for Maximal Multi-Commodity Network Flows, 1778
- FULKERSON, D. R.; see FORD, L. R., JR.
- GAIMON, CHERYL; see CARRILLO, JANICE E.
- GAVETTI, GIOVANNI and LEVINTHAL, DANIEL A., The Strategy Field from the Perspective of Management Science: Divergent Strands and Possible Integration, 1309
- GENTILE, CLAUDIO; see FELICI, GIOVANNI
- GERWIN, DONALD; see BHUIYAN, NADIA
- GIAMBATISTA, ROBERT C.; see WALLER, MARY J.
- GLENN BAILEY T.; see SOHONI, MILIND G.
- GOLDSBY, THOMAS J.; see VICKERY, SHAWNEE K.
- GRAY, PETER H. and MEISTER, DARREN B., Knowledge Sourcing Effectiveness, 821
- GREEN, LINDA V. and KOLESAR, PETER J., Improving Emergency Responsiveness with Management Science, 1001
- GRUBBSTROM, ROBERT W. and KINGSMAN, BRIAN G., Ordering and Inventory Policies for Step Changes in the Unit Item Cost: A Discounted Cash Flow Approach, 253
- GUPTA, NAINA; see WALLER, MARY J.
- GUPTA, SUNIL; see STECKEL, JOEL H.
- HANSEN, PIERRE; see AUDET, CHARLES
- HANSENS, DOMINIQUE M.; see SRINIVASAN, SHUBA
- HARSANYI, JOHN C., Games with Incomplete Information Played by "Bayesian" Players, I-III, Part I. The Basic Model, 1804
- HAUNSCHILD, PAMELA R. and RHEE, MOOWEON, The Role of Volition in Organizational Learning: The Case of Automotive Product Recalls, 1545
- HESS, JAMES D. and LUCAS, MARILYN T., Doing the Right Thing or Doing the Thing Right: Allocating Resources Between Marketing Research and Manufacturing, 521
- HO, TECK H. and TANG, CHRISTOPHER S., Introduction to the Special Issue on Marketing and Operations Management Interfaces and Coordination, 429
- HO, TECK H. and ZHENG, YU-SHENG, Setting Customer Expectation in Service Delivery: An Integrated Marketing-Operations Perspective, 479
- HOCHBAUM, DORIT S., Selection, Provisioning, Shared Fixed Costs, Maximum Closure, and Implications on Algorithmic Methods Today, 709
- HOPP, WALLACE J., Fifty Years of Management Science, 1
- HOPP, WALLACE J., Ten Most Influential Papers of Management Science's First Fifty Years, 1763
- HOPP, WALLACE J.; TEKIN, EYLEM and VAN OYEN, MARK P., Benefits of Skill Chaining in Serial Production Lines with Cross-Trained Workers, 83
- HORA, STEPHEN C., Probability Judgments for Continuous Quantities: Linear Combinations and Calibration, 597
- HOSANAGAR, KARTIK; see MONTGOMERY, ALAN L.
- HUBERMAN, BERNARDO A.; see CHEN, KAY-YUT
- HUI, KAI-LUNG, Product Variety Under Brand Influence: An Empirical Investigation of Personal Computer Demand, 686
- IYER, ANANTH V. and JAIN, APURVA, Modeling the Impact of Merging Capacity in Production-Inventory Systems, 1082
- JACKSON, JAMES R., Comments on "Jobshop-Like Queueing Systems," The Background, 1803
- JACKSON, JAMES R., Jobshop-Like Queueing Systems, 1837
- JACOB, VARGHESE S.; see PARSSIAN, AMIR
- JACOB, VARGHESE; see RYU, YOUNG U.
- JACOBS, KRIS; see CHRISTOFFERSEN, PETER
- JACOBSON, ROBERT; see MIZIK, NATALIE
- JAILLET, PATRICK; RONN, EHUD I. and TOMPAIDIS, STATHIS, Valuation of Commodity-Based Swing Options, 909
- JAIN, APURVA; see IYER, ANANTH V.
- JAIN, DIPAK; see DRAGANSKA, MICHAELA
- JARRAR, RAMLA; MARTIN-HERRAN, GUIOMAR and ZACCOUR, GEORGES, Markov Perfect Equilibrium Advertising Strategies of Lanchester Duopoly Model: A Technical Note, 995
- JIANG, LI; see WANG, YUNZENG
- JOHNSON, ELLIS L.; see SOHONI, MILIND G.
- JOHNSON, ERIC J.; MOE, WENDY W.; FADER, PETER S.; BELLMAN, STEVEN and LOHSE, GERALD L., On the Depth and Dynamics of Online Search Behavior, 299
- KAISER, ULRICH; see BERTSCHEK, IRENE
- KALNINS, ARTURS and MAYER, KYLE J., Franchising, Ownership, and Experience: A Study of Pizza Restaurant Survival, 1716
- KAMAKURA, WAGNER A.; KOSSAR, BRUCE S. and WEDEL, MICHEL, Identifying Innovators for the Cross-Selling of New Products, 1120
- KAMRAD, BARDIA and SIDDIQUE, AKHTAR, Supply Contracts, Profit Sharing, Switching, and Reaction Options, 64
- KANATAS, GEORGE and QI, JIANPING, Dividends and Debt with Managerial Agency and Lender Holdup, 1249
- KAPUSCINSKI, ROMAN; see KRISHNAN, HARISH
- KATOK, ELENA and ROTH, ALVIN E., Auctions of Homogeneous Goods with Increasing Returns: Experimental Comparison of Alternative "Dutch" Auctions, 1044
- KATOK, ELENA; see BOLTON, GARY E.
- KAUFFMAN, ROBERT J.; see BANKER, RAJIV D.
- KEKKE, SUNDER; see BAJAJ, AKHILESH
- KENNINGTON, JEFF, Comments on "A Suggested Computation for Maximal Multi-Commodity Network Flows," 1781
- KIM, BYUNG-DO; SHI, MENGZE and SRINIVASAN, KANNAN, Managing Capacity Through Reward Programs, 503
- KINGSMAN, BRIAN G.; see GRUBBSTROM, ROBERT W.
- KISHIMOTO, NAOIKI, Pricing Path-Dependent Securities by the Extended Tree Method, 1235
- KOLESAR, PETER J.; see GREEN, LINDA V.
- KORHONEN, PEKKA and SYRJANEN, MIKKO, Resource Allocation Based on Efficiency Analysis, 1134
- KOSSAR, BRUCE S.; see KAMAKURA, WAGNER A.
- KOU, S. G. and WANG, HUI, Option Pricing Under a Double Exponential Jump Diffusion Model, 1178
- KRISHNAN, HARISH; KAPUSCINSKI, ROMAN and BUTZ, DAVID A., Coordinating Contracts for Decentralized Supply Chains with Retailer Promotional Effort, 48
- KRISHNAN, RAMAYYA; see MONTGOMERY, ALAN L.
- KROESE, D. P.; see DE BOER, P. T.
- KULP, SUSAN COHEN; LEE, HAU L. and OFEK, ELIE, Manufacturer Benefits from Information Integration with Retail Customers, 431
- KUMAR, SUNIL; see PARLAKTÜRK, ALI K.
- KUOSMANEN, TIMO, Efficient Diversification According to Stochastic Dominance Criteria, 1390
- L'ECUYER, PIERRE; see AVRAMIDIS, ATHANASSIOS N.
- LE DIGABEL, SÉBASTIEN; see AUDET, CHARLES
- LEE, HAU L.; PADMANABHAN, V. and WHANG, SEUNGJIN, Comments on "Information Distortion in a Supply Chain: The Bullwhip Effect." The Bullwhip Effect: Reflections, 1887
- LEE, HAU L.; PADMANABHAN, V. and WHANG, SEUNGJIN, Information Distortion in a Supply Chain: The Bullwhip Effect, 1875
- LEE, HAU L.; see KULP, SUSAN COHEN
- LEVI, MAURICE D., NAULT, BARRIE R., Converting Technology to Mitigate Environmental Damage, 1015
- LEVIN, DANIEL Z. and CROSS, ROB, The Strength of Weak Ties You Can Trust: The Mediating Role of Trust in Effective Knowledge Transfer, 1477
- LEVINTHAL, DANIEL; see ETHIRAJ, SENDIL K.
- LEVINTHAL, DANIEL A.; see DENRELL, JERKER
- LEVINTHAL, DANIEL A.; see GAVETTI, GIOVANNI
- LEWIS, KYLE, Knowledge and Performance in Knowledge-Worker Teams: A Longitudinal Study of Transactive Memory Systems, 1519
- LIM, ANDREW; RODRIGUES, BRIAN and ZHANG, XINGWEN, Metaheuristics with Local Search Techniques for Retail Shelf-Space Optimization, 117



- LITTLE, JOHN D. C., Comments on "Models and Managers: The Concept of a Decision Calculus." *Managerial Models for Practice*, 1854
- LITTLE, JOHN D. C., Models and Managers: The Concept of a Decision Calculus, 1841
- LIU, LIMING; LIU, XIAOMING and YAO, DAVID D., Analysis and Optimization of a Multistage Inventory-Queue System, 365
- LIU, XIAOMING; see LIU, LIMING
- LOCH, CHRISTOPH H.; see SOMMER, SVENJA C.
- LOCH, CHRISTOPH H.; see TERWIESCH, CHRISTIAN
- LOHSE, GERALD L.; see JOHNSON, ERIC J.
- LOVEJOY, WILLIAM; see CHOPRA, SUNIL
- LUCAS, MARILYN T.; see HESS, JAMES D.
- LULLI, GUGLIELMO and SEN, SUVRAJEET, A Branch-and-Price Algorithm for Multistage Stochastic Integer Programming with Application to Stochastic Batch-Sizing Problems, 786
- MACDONALD, GLENN and RYALL, MICHAEL D., How Do Value Creation and Competition Determine Whether a Firm Appropriates Value?, 1319
- MAHMOOD, ISHTIAQ P. and MITCHELL, WILL, Two Faces: Effects of Business Groups on Innovation in Emerging Economies, 1348
- MAILLART, LISA M.; see ALAGOZ, OGUZHAN
- MAJCHRAK, ANN; COOPER, LYNNE P. and NEECE, OLIVIA E., Knowledge Reuse for Innovation, 174
- MARKLAND, ROBERT E.; see VICKERY, SHAWNEE K.
- MARTÍN-HERRÁN, GUIOMAR; see JARRAR, RAMLA
- MAYER, KYLE J.; see KALNINS, ARTURS
- MAYER, KYLE J.; NICKERSON, JACK A. and OWAN, HIDEO, Are Supply and Plant Inspections Complements or Substitutes? A Strategic and Operational Assessment of Inspection Practices in Biotechnology, 1064
- MAZZOLA, JOSEPH B.; see DANIELS, RICHARD L.
- MCCARDLE, KEVIN; RAJARAM, KUMAR and TANG, CHRISTOPHER S., Advance Booking Discount Programs Under Retail Competition, 701
- MEESTER, GEOFFREY A.; MEHROTRA, ANUJ; AULT, JERALD S. and BAKER, EDWARD K., Designing Marine Reserves for Fishery Management, 1031
- MEHROTRA, ANUJ; see MEESTER, GEOFFREY A.
- MEISTER, DARREN B.; see GRAY, PETER H.
- MELUMAD, NAHUM D. and ZIV, AMIR, Reduced Quality and an Uneven Playing Field Could Make Consumers Happier, 1646
- MENDELSON, HAIM; see AFÉCHE, PHILIPP
- MISHRA, BIRENDRA K. and RAGHUNATHAN, SRINIVASAN, Retailer- vs. Vendor-Managed Inventory and Brand Competition, 445
- MITCHELL, WILL; see MAHMOOD, ISHTIAQ P.
- MITCHELL, WILL; see WILLIAMS, CHARLES
- MITTENDORE, BRIAN, Information Revelation, Incentives, and the Value of a Real Option, 1638
- MIZIK, NATALIE and JACOBSON, ROBERT, Are Physicians "Easy Marks"? Quantifying the Effects of Detailing and Sampling on New Prescriptions, 1704
- MLADENOVIĆ, NENAD; see AUDET, CHARLES
- MOE, WENDY W. and FADER, PETER S., Dynamic Conversion Behavior at E-Commerce Sites, 326
- MOE, WENDY W.; see JOHNSON, ERIC J.
- MONTGOMERY, ALAN L.; HOSANAGAR, KARTIK; KRISHNAN, RAMAYYA and CLAY, KAREN B., Designing a Better Shopbot, 189
- MONTMARQUETTE, CLAUDE; RULLIÈRE, JEAN-LOUIS; VILLEVAL, MARIE-CLAIRE and ZEILIGER, ROMAIN, Redesigning Teams and Incentives in a Merger: An Experiment with Managers and Students, 1379
- MORRISON, DONALD G. and RAJU, JAGMOHAN S., The Marketing Department in *Management Science*: Its History, Contributions, and the Future, 425
- MYERSON, ROGER B., Comments on "Games with Incomplete Information Played by 'Bayesian' Players, I-III" Harsanyi's Games with Incomplete Information, 1818
- NAULT, BARRIE R.; see LEVI, MAURICE D.
- NAVEH, EITAN and EREZ, MIRIAM, Innovation and Attention to Detail in the Quality Improvement Paradigm, 1576
- NEECE, OLIVIA E.; see MAJCHRAK, ANN
- NELSON, BARRY L., Stochastic Simulation Research in *Management Science*, 855
- NICKERSON, JACK A.; see MAYER, KYLE J.
- OCKENFELS, AXEL; see BOLTON, GARY E.
- OFEK, ELIE; see KULP, SUSAN COHEN
- OLIVEN, KENNETH and RIETZ, THOMAS A., Suckers Are Born but Markets Are Made: Individual Rationality, Arbitrage, and Market Efficiency on an Electronic Futures Market, 336
- ORLIN, J. B.; see AHUJA, R. K.
- ORRISON, ALANNAH; SCHOTTER, ANDREW and WEIGELT, KEITH, Multiperson Tournaments: An Experimental Examination, 268
- OU, JIHONG; see TANG, CHRISTOPHER S.
- OWAN, HIDEO; see MAYER, KYLE J.
- PADMANABHAN, V.; see LEE, HAU L.
- PALLOTTINO, S.; see AHUJA, R. K.
- PANGBURN, MICHAEL S.; see BALAKRISHNAN, ANANTARAM
- PARLAKTÜRK, ALI K. and KUMAR, SUNIL, Self-Interested Routing in Queueing Networks, 949
- PARSSIAN, AMIR; SARKAR, SUMIT and JACOB, VARGHESE S., Assessing Data Quality for Information Products: Impact of Selection, Projection, and Cartesian Product, 967
- PAUWELS, KOEN; see SRINIVASAN, SHUBA
- PHILLIPS, NELSON; see DE HOLAN, PABLO MARTIN
- POWELL, STEPHEN G. and SCHULTZ, KENNETH L., Throughput in Serial Lines with State-Dependent Behavior, 1095
- QI, JIANPING; see KANATAS, GEORGE
- RAGHAVAN S.; see BERGER, ROSEMARY T.
- RAGHUNATHAN, SRINIVASAN; see MISHRA, BIRENDRA K.
- RAJAN, MADHAV V. and REICHELSTEIN, STEFAN, A Perspective on "Asymmetric Information, Incentives and Intrafirm Resource Allocation," 1615
- RAJARAM, KUMAR; see MCCARDLE, KEVIN
- RAJARAM, KUMAR; see TANG, CHRISTOPHER S.
- RAJU, JAGMOHAN S.; see MORRISON, DONALD G.
- RAO, UDAY S.; see BOLLAPRAGADA, RAMESH
- REICHELSTEIN, STEFAN; see RAJAN, MADHAV V.
- RHEE, MOOWEON; see HAUNSCHILD, PAMELA R.
- RIETZ, THOMAS A.; see OLIVEN, KENNETH
- ROBERTS, MARK S.; see ALAGOZ, OGUZHAN
- RODRIGUES, BRIAN; see LIM, ANDREW
- RONN, EHUD I.; see JAILLET, PATRICK
- ROTH, ALVIN E.; see KATOK, ELENA
- ROWLES, CRAIG M.; see SOSA, MANUEL E.
- RUBINSTEIN, R. Y.; see DE BOER, P. T.
- RUDI, NILS; see DONG, LINGXIU
- RULLIÈRE, JEAN-LOUIS; see MONTMARQUETTE, CLAUDE
- RYALL, MICHAEL D.; see MACDONALD, GLENN
- RYAN, SARAH M., Capacity Expansion for Random Exponential Demand Growth with Lead Times, 740
- RYU, YOUNG U.; CHANDRASEKARAN R. and JACOB, VARGHESE, Prognosis Using an Isotonic Prediction Technique, 777
- SARKAR, SUMIT; see PARSSIAN, AMIR
- SARKISSIAN, SERGEI; see CARRIERI, FRANCESCA
- SAVASKAN, R. CANAN; BHATTACHARYA, SHANTANU and VAN WASSENHOVE, LUK N., Closed-Loop Supply Chain Models with Product Remanufacturing, 239
- SCAPARRA, M. P.; see AHUJA, R. K.
- SCARF, HERBERT E., Comments on "Optimal Policies for a Multi-Echelon Inventory Problem," 1791
- SCARF, HERBERT; see CLARK, ANDREW J.
- SCHAEFER, ANDREW J.; see ALAGOZ, OGUZHAN
- SCHOTTER, ANDREW; see ORRISON, ALANNAH
- SCHULTZ, KENNETH L.; see POWELL, STEPHEN G.
- SCUTELLÀ, M. G.; see AHUJA, R. K.
- SEN, SUVRAJEET; see LULLI, GUGLIELMO
- SHANE, SCOTT A. and ULRICH, KARL T., Technological Innovation, Product Development, and Entrepreneurship in *Management Science*, 133
- SHEN, ZUO-JUN; see WANG, YUNZENG
- SHENOY, PRAKASH P.; see CHARNES, JOHN M.
- SHI, DAILUN; see DANIELS, RICHARD L.
- SHI, MENGZE; see KIM, BYUNG-DO
- SHIN, JIWOONG and ARIELY, DAN, Keeping Doors Open: The Effect of Unavailability on Incentives to Keep Options Viable, 575
- SIDDIQUE, AKHTAR; see KAMRAD, BARDIA
- SMITH, JAMES E. and VON WINTERFELDT, DETLOF, Decision Analysis in *Management Science*, 561
- SOBEL, MATTHEW J.; see BABICH, VOLODYMYR
- SOBERMAN, DAVID A., Research Note: Additional Learning and Implications on the Role of Informative Advertising, 1744
- SOHONI, MILIND G.; JOHNSON, ELLIS L. and GLENN BAILEY T., Long-Range Reserve Crew Manpower Planning, 724
- SOMMER, SVENJA C. and LOCH, CHRISTOPH H., Selectionism and Learning in Projects with Complexity and Unforeseeable Uncertainty, 1334

- SOSA, MANUEL E., EPPINGER, STEVEN D. and ROWLES, CRAIG M., The Misalignment of Product Architecture and Organizational Structure in Complex Product Development, 1674
- SOUZA, GILVAN C.; BAYUS, BARRY L. and WAGNER, HARVEY M., New-Product Strategy and Industry Clockspeed, 537
- SRINIVASAN, KANNAN; see BAJAJ, AKHILESH
- SRINIVASAN, KANNAN; see KIM, BYUNG-DO
- SRINIVASAN, SHUBA; PAUWELS, KOEN; HANSSSENS, DOMINIQUE M. and DEKIMPE, MARNIK G., Do Promotions Benefit Manufacturers, Retailers, or Both?, 617
- STANK, THEODORE P.; see VICKERY, SHAWNEE K.
- STAVRULAKI, EUTHEMIA; see BALAKRISHNAN, ANANTARAM
- STECKEL, JOEL H.; GUPTA, SUNIL and BANERJI, ANIRVAN, Supply Chain Decision Making: Will Shorter Cycle Times and Shared Point-of-Sale Information Necessarily Help?, 458
- STENTOFT, LARS, Convergence of the Least Squares Monte Carlo Approach to American Option Valuation, 1193
- STERN, SCOTT, Do Scientists Pay to Be Scientists?, 835
- SUNDARARAJAN, ARUN, Nonlinear Pricing of Information Goods, 1660
- SYRJÄNEN, MIKKO; see KORHONEN, PEKKA
- TALLURI, KALYAN and VAN RYZIN, GARRETT, Revenue Management Under a General Discrete Choice Model of Consumer Behavior, 15
- TANG, CHRISTOPHER S.; see CORBETT, CHARLES J.
- TANG, CHRISTOPHER S.; see HO, TECK H.
- TANG, CHRISTOPHER S.; see MCCARDLE, KEVIN
- TANG, CHRISTOPHER S.; RAJARAM, KUMAR; ALPTEKINOĞLU, AYDIN and OU, JIHONG, The Benefits of Advance Booking Discount Programs: Model and Analysis, 465
- TEKIN, EYLEM; see HOPP, WALLACE J.
- TENORIO, RAFAEL; see EASLEY, ROBERT F.
- TERWIESCH, CHRISTIAN and LOCH, CHRISTOPH H., Collaborative Prototyping and the Pricing of Custom-Designed Products, 145
- THOMSON, VINCE; see BHUIYAN, NADIA
- TOMPAIDIS, STATHIS; see JAILLET, PATRICK
- ULRICH, KARL T.; see SHANE, SCOTT A.
- VAN MIEGHEM, JAN A., Note—Commonality Strategies: Value Drivers and Equivalence with Flexible Capacity and Inventory Substitution, 419
- VAN OYEN, MARK P.; see HOPP, WALLACE J.
- VAN RYZIN, GARRETT; see TALLURI, KALYAN
- VAN WassenHOVE, LUK N.; see SAVASKAN, R. CANAN
- VICKERY, SHAWNEE K.; DROGE, CORNELIA; STANK, THEODORE P.; GOLDSBY, THOMAS J. and MARKLAND, ROBERT E., The Performance Implications of Media Richness in a Business-to-Business Service Environment: Direct Versus Indirect Effects, 1106
- VILLEVAL, MARIE-CLAIRE; see MONTMARQUETTE, CLAUDE
- VON WINTERFELDT, DETLOF; see SMITH, JAMES E.
- WAGNER, BERND, A Note on "The Latest Arrival Hub Location Problem," 1751
- WAGNER, HARVEY M. and WHITIN, THOMSON M., Dynamic Version of the Economic Lot Size Model, 1770
- WAGNER, HARVEY M., Comments on "Dynamic Version of the Economic Lot Size Model," 1775
- WAGNER, HARVEY M.; see SOUZA, GILVAN C.
- WALLER, MARY J.; GUPTA, NAINA and GIAMBATISTA, ROBERT C., Effects of Adaptive Behaviors and Shared Mental Models on Control Crew Performance, 1534
- WANG, HUI; see KOU, S. G.
- WANG, YUNZENG; JIANG, LI and SHEN, ZUO-JUN, Channel Performance Under Consignment Contract with Revenue Sharing, 34
- WATHIEU, LUC, Consumer Habituation, 587
- WEDEL, MICHEL; see KAMAKURA, WAGNER A.
- WEIGELT, KEITH; see ORRISON, ALANNAH
- WENDELL, RICHARD E., Tolerance Sensitivity and Optimality Bounds in Linear Programming, 797
- WHANG, SEUNGJIN; see LEE, HAU L.
- WHITIN, THOMSON M.; see WAGNER, HARVEY M.
- WHITT, WARD, Efficiency-Driven Heavy-Traffic Approximations for Many-Server Queues with Abandonments, 1449
- WILLIAMS, CHARLES and MITCHELL, WILL, Focusing Firm Evolution: The Impact of Information Infrastructure on Market Entry by U.S. Telecommunications Companies, 1984-1998, 1561
- XU, SUSAN H.; see AKÇAY, YALÇIN
- YANO, CANDACE; see CHOPRA, SUNIL
- YAO, DAVID D.; see LIU, LIMING
- ZACCOUR, GEORGES; see JARRAR, RAMLA
- ZANDER, UDO; see DENRELL, JERKER
- ZEILIGER, ROMAIN; see MONTMARQUETTE, CLAUDE
- ZHANG, JUN; see BOLLAPRAGADA, RAMESH
- ZHANG, RACHEL Q.; see BUZACOTT, JOHN A.
- ZHANG, XINGWEN; see LIM, ANDREW
- ZHENG, YU-SHENG; see HO, TECK H.
- ZHOU, DEMING; see CORBETT, CHARLES J.
- ZHU, KEVIN, Information Transparency of Business-to-Business Electronic Markets: A Game-Theoretic Analysis, 670
- ZIEDONIS, ROSEMARIE HAM, Don't Fence Me In: Fragmented Markets for Technology and the Patent Acquisition Strategies of Firms, 804
- ZIV, AMIR; see MELUMAD, NAHUM D.
- Articles**
- A Branch-and-Price Algorithm for Multistage Stochastic Integer Programming with Application to Stochastic Batch-Sizing Problems, LULLI, GUGLIELMO and SEN, SUVRAJEET, 786
- A Comparison of VaR and CVaR Constraints on Portfolio Selection with the Mean-Variance Model, ALEXANDER, GORDON J. and BAPTISTA, ALEXANDRE M., 1261
- A Fast Cross-Entropy Method for Estimating Buffer Overflows in Queueing Networks, DE BOER, P. T.; KROESE, D. P. and RUBINSTEIN, R. Y., 883
- A Likelihood Approach to Estimating Market Equilibrium Models, DRAGANSKA, MICHAELA and JAIN, DIPAK, 605
- A Multi-Exchange Heuristic for the Single-Source Capacitated Facility Location Problem, AHUJA, R. K.; ORLIN, J. B.; PALLOTTINO, S.; SCAPARRA, M. P. and SCUTELLÀ, M. G., 749
- A New Product Growth for Model Consumer Durables, BASS, FRANK M., 1825
- A Note on "The Latest Arrival Hub Location Problem," WAGNER, BERND, 1751
- A Perspective on "Asymmetric Information, Incentives and Intrafirm Resource Allocation," RAJAN, MADHAV V. and REICHELSTEIN, STEFAN, 1615
- A Polyhedral Approach for the Staff Rostering Problem, FELICI, GIOVANNI and GENTILE, CLAUDIO, 381
- A Suggested Computation for Maximal Multi-Commodity Network Flows, FORD, L. R., JR. and FULKERSON, D. R., 1778
- Advance Booking Discount Programs Under Retail Competition, MCCARDLE, KEVIN; RAJARAM, KUMAR and TANG, CHRISTOPHER S., 701
- Analysis and Optimization of a Multistage Inventory-Queue System, LIU, LIMING; LIU, XIAOMING and YAO, DAVID D., 365
- Are Physicians "Easy Marks"? Quantifying the Effects of Detailing and Sampling on New Prescriptions, MIZIK, NATALIE and JACOBSON, ROBERT, 1704
- Are Supply and Plant Inspections Complements or Substitutes? A Strategic and Operational Assessment of Inspection Practices in Biotechnology, MAYER, KYLE J.; NICKERSON, JACK A. and OWAN, HIDEO, 1064
- Assessing Data Quality for Information Products: Impact of Selection, Projection, and Cartesian Product, PARSSIAN, AMIR; SARKAR, SUMIT and JACOB, VARGHESE S., 967
- Auctions of Homogeneous Goods with Increasing Returns: Experimental Comparison of Alternative "Dutch" Auctions, KATOK, ELENA and ROTH, ALVIN E., 1044
- Benefits of Skill Chaining in Serial Production Lines with Cross-Trained Workers, HOPP, WALLACE J.; TEKIN, EYLEM and VAN OYEN, MARK P., 83
- Capacity Expansion for Random Exponential Demand Growth with Lead Times, RYAN, SARAH M., 740
- Channel Performance Under Consignment Contract with Revenue Sharing, WANG, YUNZENG; JIANG, LI and SHEN, ZUO-JUN, 34
- Closed-Loop Supply Chain Models with Product Remanufacturing, SAVASKAN, R. CANAN; BHATTACHARYA, SHANTANU and VAN WassenHOVE, LUK N., 239
- Collaborative Prototyping and the Pricing of Custom-Designed Products, TERWIESCH, CHRISTIAN and LOCH, CHRISTOPH H., 145
- Comments on "A New Product Growth for Model Consumer Durables." The Bass Model, BASS, FRANK M., 1833
- Comments on "A Suggested Computation for Maximal Multi-Commodity Network Flows," KENNINGTON, JEFF, 1781
- Comments on "Dynamic Version of the Economic Lot Size Model," WAGNER, HARVEY M., 1775

- Comments on "Games with Incomplete Information Played by 'Bayesian' Players, I-III" Harsanyi's Games with Incomplete Information, MYERSON, ROGER B., 1818
- Comments on "Information Distortion in a Supply Chain: The Bullwhip Effect." The Bullwhip Effect: Reflections, LEE, HAU L.; PADMANABHAN, V. and WHANG, SEUNGJIN, 1887
- Comments on "Jobshop-Like Queueing Systems," The Background, JACKSON, JAMES R., 1803
- Comments on "Models and Managers: The Concept of a Decision Calculus." Managerial Models for Practice, LITTLE, JOHN D. C., 1854
- Comments on "Optimal Policies for a Multi-Echelon Inventory Problem," CLARK, ANDREW J., 1794
- Comments on "Optimal Policies for a Multi-Echelon Inventory Problem," SCARE, HERBERT E., 1791
- Comments on "The Lagrangian Relaxation Method for Solving Integer Programming Problems," FISHER, MARSHALL, 1872
- Consumer Habituation, WATHIEU, LUC, 587
- Convergence of the Least Squares Monte Carlo Approach to American Option Valuation, STENTOF, LARS, 1193
- Converting Technology to Mitigate Environmental Damage, LEVI, MAURICE D., NAULT, BARRIE R., 1015
- Coordinating Contracts for Decentralized Supply Chains with Retailer Promotional Effort, KRISHNAN, HARISH; KAPUSCINSKI, ROMAN and BUTZ, DAVID A., 48
- Decentralized Pricing and Capacity Decisions in a Multitier System with Modular Assembly, BERNSTEIN, FERNANDO and DECROIX, GREGORY A., 1293
- Decision Analysis in *Management Science*, SMITH, JAMES E. and VON WINTERFELDT, DETLOF, 561
- Demand Allocation in Multiple-Product, Multiple-Facility, Make-to-Stock Systems, BENJAAFAR, SAIF; ELHAFSI, MOHSEN and DE VÉRICOURT, FRANCIS, 1431
- Designing a Better Shopbot, MONTGOMERY, ALAN L.; HOSANAGAR, KARTIK; KRISHNAN, RAMAYYA and CLAY, KAREN B., 189
- Designing Marine Reserves for Fishery Management, MEESTER, GEOFFREY A.; MEHROTRA, ANUJ; AULT, JERALD S. and BAKER, EDWARD K., 1031
- Designing Supply Contracts: Contract Type and Information Asymmetry, CORBETT, CHARLES J.; ZHOU, DEMING and TANG, CHRISTOPHER S., 550
- Dividends and Debt with Managerial Agency and Lender Holdup, KANATAS, GEORGE and QI, JIANPING, 1249
- Do Promotions Benefit Manufacturers, Retailers, or Both?, SRINIVASAN, SHUBA; PAUWELS, KOEN; HANSSSENS, DOMINIQUE M. and DEKIMPE, MARNIK G., 617
- Do Scientists Pay to Be Scientists?, STERN, SCOTT, 835
- Doing the Right Thing or Doing the Thing Right: Allocating Resources Between Marketing Research and Manufacturing, HESS, JAMES D. and LUCAS, MARILYN T., 521
- Don't Fence Me In: Fragmented Markets for Technology and the Patent Acquisition Strategies of Firms, ZIEDONIS, ROSEMARIE HAM, 804
- Dynamic Conversion Behavior at E-Commerce Sites, MOE, WENDY W. and FADER, PETER S., 326
- Dynamic Version of the Economic Lot Size Model, WAGNER, HARVEY M. and WHITIN, THOMSON M., 1770
- Effects of Adaptive Behaviors and Shared Mental Models on Control Crew Performance, WALLER, MARY J.; GUPTA, NAINA and GIAMBATISTA, ROBERT C., 1534
- Efficiency-Driven Heavy-Traffic Approximations for Many-Server Queues with Abandonments, WHITT, WARD, 1449
- Efficient Diversification According to Stochastic Dominance Criteria, KUOSMANEN, TIMO, 1390
- Eliminating Public Knowledge Biases in Information-Aggregation Mechanisms, CHEN, KAY-YUT; FINE, LESLIE R. and HUBERMAN, BERNARDO A., 983
- Fifty Years of *Management Science*, HOPP, WALLACE J., 1
- Five Decades of Operations Management and the Prospects Ahead, CHOPRA, SUNIL; LOVEJOY, WILLIAM and YANO, CANDACE, 8
- Flow Shop Scheduling with Partial Resource Flexibility, DANIELS, RICHARD L.; MAZZOLA, JOSEPH B. and SHI, DAILUN, 658
- Focusing Firm Evolution: The Impact of Information Infrastructure on Market Entry by U.S. Telecommunications Companies, 1984-1998, WILLIAMS, CHARLES and MITCHELL, WILL, 1561
- Franchising, Ownership, and Experience: A Study of Pizza Restaurant Survival, KALNINS, ARTURS and MAYER, KYLE J., 1716
- From T-Mazes to Labyrinths: Learning from Model-Based Feedback, DENRELL, JERKER; FANG, CHRISTINA and LEVINTHAL, DANIEL A., 1366
- Games with Incomplete Information Played by "Bayesian" Players, I-III, Part I. The Basic Model, HARSANYI, JOHN C., 1804
- How Do Value Creation and Competition Determine Whether a Firm Appropriates Value?, MACDONALD, GLENN and RYALL, MICHAEL D., 1319
- How Effective Are Electronic Reputation Mechanisms? An Experimental Investigation, BOLTON, GARY E.; KATOK, ELENA and OCKENFELS, AXEL, 1587
- Identifying Innovators for the Cross-Selling of New Products, KAMAKURA, WAGNER A.; KOSSAR, BRUCE S. and WEDEL, MICHEL, 1120
- Improving Emergency Responsiveness with Management Science, GREEN, LINDA V. and KOLESAR, PETER J., 1001
- Industry Risk and Market Integration, CARRIERI, FRANCESCA; ERRUNZA, VIHANG and SARKISSIAN, SERGEI, 207
- Information Distortion in a Supply Chain: The Bullwhip Effect, LEE, HAU L.; PADMANABHAN, V. and WHANG, SEUNGJIN, 1841
- Information Revelation, Incentives, and the Value of a Real Option, MITTENDORF, BRIAN, 1638
- Information Transparency of Business-to-Business Electronic Markets: A Game-Theoretic Analysis, ZHU, KEVIN, 670
- Innovation and Attention to Detail in the Quality Improvement Paradigm, NAVEH, EITAN and EREZ, MIRIAM, 1576
- Introduction to the Special Issue on Marketing and Operations Management Interfaces and Coordination, HO, TECK H. and TANG, CHRISTOPHER S., 429
- Inventory Management with Asset-Based Financing, BUZACOTT, JOHN A. and ZHANG, RACHEL Q., 1274
- Jobshop-Like Queueing Systems, JACKSON, JAMES R., 1796
- Joint Inventory Replenishment and Component Allocation Optimization in an Assemble-to-Order System, AKÇAY, YALÇIN and XU, SUSAN H., 99
- Jump Bidding Strategies in Internet Auctions, EASLEY, ROBERT F. and TENORIO, RAFAEL, 1407
- Keeping Doors Open: The Effect of Unavailability on Incentives to Keep Options Viable, SHIN, JIWOONG and ARIELY, DAN, 575
- Knowledge and Performance in Knowledge-Worker Teams: A Longitudinal Study of Transactive Memory Systems, LEWIS, KYLE, 1519
- Knowledge Reuse for Innovation, MAJCHRZAK, ANN; COOPER, LYNNE P. and NEECE, OLIVIA E., 174
- Knowledge Sourcing Effectiveness, GRAY, PETER H. and MEISTER, DAREN B., 821
- Linear Programming Under Uncertainty, DANTZIG, GEORGE B., 1764
- Long-Distance Access Network Design, BERGER, ROSEMARY T. and RAGHAVAN S., 309
- Long-Range Reserve Crew Manpower Planning, SOHONI, MILIND G.; JOHNSON, ELLIS L. and GLENN BAILEY T., 724
- Managing Capacity Through Reward Programs, KIM, BYUNG-DO; SHI, MENGZE and SRINIVASAN, KANNAN, 503
- Managing Inventory and Supply Performance in Assembly Systems with Random Supply Capacity and Demand, BOLLAPRAGADA, RAMESH, RAO, UDAY S. and ZHANG, JUN, 1729
- Managing Knowledge in the Dark: An Empirical Study of the Reliability of Capability Evaluations, DENRELL, JERKER; ARVIDSSON, NIKLAS and ZANDER, UDO, 1491
- Managing Knowledge-Based Resource Capabilities Under Uncertainty, CARRILLO, JANICE E. and GAIMON, CHERYL, 1504
- Managing NPD: Cost and Schedule Performance in Design and Manufacturing, BAJAJ, AKHILESH; KEKRE, SUNDER and SRINIVASAN, KANNAN, 527
- Manufacturer Benefits from Information Integration with Retail Customers, KULP, SUSAN COHEN; LEE, HAU L. and OFEK, ELIE, 431
- Markov Perfect Equilibrium Advertising Strategies of Lanchester Duopoly Model: A Technical Note, JARRAR, RAMLA; MARTÍN-HERRÁN, GUIOMAR and ZACCOUR, GEORGES, 995
- Metaheuristics with Local Search Techniques for Retail Shelf-Space Optimization, LIM, ANDREW; RODRIGUES, BRIAN and ZHANG, XINGWEN, 117
- Modeling Daily Arrivals to a Telephone Call Center, AVRAMIDIS, ATHANASSIOS N.; DESLAURIERS, ALEXANDRE and L'ECUYER, PIERRE, 896
- Modeling the Impact of Merging Capacity in Production-Inventory Systems, IYER, ANANTH V. and JAIN, APURVA, 1082
- Models and Managers: The Concept of a Decision Calculus, LITTLE, JOHN D. C., 1875



- Modularity and Innovation in Complex Systems, ETHIRAJ, SENDIL K. and LEVINTHAL, DANIEL, 159
- Multiperson Tournaments: An Experimental Examination, ORRISON, ALANNAH; SCHOTTER, ANDREW and WEIGELT, KEITH, 268
- Multistage Monte Carlo Method for Solving Influence Diagrams Using Local Computation, CHARNES, JOHN M. and SHENOY, PRAKASH P., 405
- New-Product Strategy and Industry Clockspeed, SOUZA, GILVAN C.; BAYUS, BARRY L. and WAGNER, HARVEY M., 537
- Nonlinear Pricing of Information Goods, SUNDARARAJAN, ARUN, 1660
- Note—Commonality Strategies: Value Drivers and Equivalence with Flexible Capacity and Inventory Substitution, VAN MIEGHEM, JAN A., 419
- On the Depth and Dynamics of Online Search Behavior, JOHNSON, ERIC J.; MOE, WENDY W.; FADER, PETER S.; BELLMAN, STEVEN and LOHSE, GERALD L., 299
- Optimal Policies for a Multi-Echelon Inventory Problem, CLARK, ANDREW J. and SCARF, HERBERT, 1782
- Option Pricing: Valuation Models and Applications, BROADIE, MARK and DETEMPLE, JEROME B., 1145
- Option Pricing Under a Double Exponential Jump Diffusion Model, KOU, S. G. and WANG, HUI, 1178
- Ordering and Inventory Policies for Step Changes in the Unit Item Cost: A Discounted Cash Flow Approach, GRUBBSTRÖM, ROBERT W. and KINGSMAN, BRIAN G., 253
- Organizational Behavior, Strategy, Performance, and Design in *Management Science*, BOUDREAU, JOHN W., 1463
- Pooling Problem: Alternate Formulations and Solution Methods, AUDET, CHARLES; BRIMBERG, JACK; HANSEN, PIERRE; LE DIGABEL, SÉBASTIEN and MLADENOVIC, NENAD, 761
- Pre-IPO Operational and Financial Decisions, BABICH, VOLODYMYR and SOBEL, MATTHEW J., 935
- Pricing and Priority Auctions in Queueing Systems with a Generalized Delay Cost Structure, AFÈCHE, PHILIPP and MENDELSON, HAIM, 869
- Pricing Path-Dependent Securities by the Extended Tree Method, KISHIMOTO, NAOKI, 1235
- Primal-Dual Simulation Algorithm for Pricing Multidimensional American Options, ANDERSEN, LEIF and BROADIE, MARK, 1222
- Probability Judgments for Continuous Quantities: Linear Combinations and Calibration, HORA, STEPHEN C., 597
- Product Variety Under Brand Influence: An Empirical Investigation of Personal Computer Demand, HUI, KAI-LUNG, 686
- Productivity Effects of Organizational Change: Microeconomic Evidence, BERTSCHEK, IRENE and KAISER, ULRICH, 394
- Prognosis Using an Isotonic Prediction Technique, RYU, YOUNG U.; CHANDRASEKARAN R. and JACOB, VARGHESE, 777
- Random Walks and Sustained Competitive Advantage, DENRELL, JERKER, 922
- Redesigning Teams and Incentives in a Merger: An Experiment with Managers and Students, MONTMARQUETTE, CLAUDE; RULLIÈRE, JEAN-LOUIS; VILLEVAL, MARIE-CLAIRE and ZEILIGER, ROMAIN, 1379
- Reduced Quality and an Uneven Playing Field Could Make Consumers Happier, MELUMAD, NAHUM D. and ZIV, AMIR, 1646
- Remembrance of Things Past? The Dynamics of Organizational Forgetting, DE HOLAN, PABLO MARTIN and PHILLIPS, NELSON, 1603
- Research Note: Additional Learning and Implications on the Role of Informative Advertising, SOBERMAN, DAVID A., 1744
- Resource Allocation Based on Efficiency Analysis, KORHONEN, PEKKA and SYRJÄNEN, MIKKO, 1134
- Retailer- vs. Vendor-Managed Inventory and Brand Competition, MISHRA, BIRENDRA K. and RAGHUNATHAN, SRINIVASAN, 445
- Revenue Management Under a General Discrete Choice Model of Consumer Behavior, TALLURI, KALYAN and VAN RYZIN, GARRETT, 15
- Selection, Provisioning, Shared Fixed Costs, Maximum Closure, and Implications on Algorithmic Methods Today, HOCHBAUM, DORIT S., 709
- Selectionism and Learning in Projects with Complexity and Unforeseeable Uncertainty, SOMMER, SVENJA C. and LOCH, CHRISTOPH H., 1334
- Self-Interested Routing in Queueing Networks, PARLAKTÜRK, ALI K. and KUMAR, SUNIL, 949
- Setting Customer Expectation in Service Delivery: An Integrated Marketing-Operations Perspective, HO, TECK H. and ZHENG, YU-SHENG, 479
- Simulation of the New Product Development Process for Performance Improvement, BHUIYAN, NADIA, GERWIN, DONALD and THOMSON, VINCE, 1690
- "Stack Them High, Let 'em Fly": Lot-Sizing Policies When Inventories Stimulate Demand, BALAKRISHNAN, ANANTARAM; PANGBURN, MICHAEL S. and STAVRULAKI, EUTHEMIA, 630
- Stochastic Simulation Research in *Management Science*, NELSON, BARRY L., 855
- Strategy Selection and Performance Measurement Choice When Profit Drivers Are Uncertain, DYE, RONALD A., 1624
- Suckers Are Born but Markets Are Made: Individual Rationality, Arbitrage, and Market Efficiency on an Electronic Futures Market, OLIVEN, KENNETH and RIETZ, THOMAS A., 336
- Supply Chain Decision Making: Will Shorter Cycle Times and Shared Point-of-Sale Information Necessarily Help?, STECKEL, JOEL H.; GUPTA, SUNIL and BANERJI, ANIRVAN, 458
- Supply Contracts, Profit Sharing, Switching, and Reaction Options, KAMRAD, BARDIA and SIDDIQUE, AKHTAR, 64
- Technological Innovation, Product Development, and Entrepreneurship in *Management Science*, SHANE, SCOTT A. and ULRICH, KARL T., 133
- Ten Most Influential Papers of *Management Science*'s First Fifty Years, HOPP, WALLACE J., 1763
- The Allocation of Inventory Risk in a Supply Chain: Push, Pull, and Advance-Purchase Discount Contracts, CACHON, GÉRARD P., 222
- The Benefits of Advance Booking Discount Programs: Model and Analysis, TANG, CHRISTOPHER S.; RAJARAM, KUMAR; ALPTEKINOGLU, AYDIN and OU, JIHONG, 465
- The Evolution of Research on Information Systems: A Fiftieth-Year Survey of the Literature in *Management Science*, BANKER, RAJIV D. and KAUFFMAN, ROBERT J., 281
- The Lagrangian Relaxation Method for Solving Integer Programming Problems, FISHER, MARSHALL L., 1861
- The Marketing Department in *Management Science*: Its History, Contributions, and the Future, MORRISON, DONALD G. and RAJU, JAGMOHAN S., 425
- The Misalignment of Product Architecture and Organizational Structure in Complex Product Development, SOSA, MANUEL E., EPPINGER, STEVEN D. and ROWLES, CRAIG M., 1674
- The Optimal Timing of Living-Donor Liver Transplantation, ALAGOZ, OGUZHAN; MAILLART, LISA M.; SCHAEFER, ANDREW J. and ROBERTS, MARK S., 1420
- The Performance Implications of Media Richness in a Business-to-Business Service Environment: Direct Versus Indirect Effects, VICKERY, SHAWNEE K.; DROGE, CORNELIA; STANK, THEODORE P.; GOLDSBY, THOMAS J. and MARKLAND, ROBERT E., 1106
- The Role of Volition in Organizational Learning: The Case of Automotive Product Recalls, HAUNSCHILD, PAMELA R. and RHEE, MOOWEON, 1545
- The Strategy Field from the Perspective of *Management Science*: Divergent Strands and Possible Integration, GAVETTI, GIOVANNI and LEVINTHAL, DANIEL A., 1309
- The Strength of Weak Ties You Can Trust: The Mediating Role of Trust in Effective Knowledge Transfer, LEVIN, DANIEL Z. and CROSS, ROB, 1477
- Throughput in Serial Lines with State-Dependent Behavior, POWELL, STEPHEN G. and SCHULTZ, KENNETH L., 1095
- Tolerance Sensitivity and Optimality Bounds in Linear Programming, WENDELL, RICHARD E., 797
- Two Faces: Effects of Business Groups on Innovation in Emerging Economies, MAHMOOD, ISHTIAQ P. and MITCHELL, WILL, 1348
- Valuation of Commodity-Based Swing Options, JAILLET, PATRICK; RONN, EHUD I. and TOMPAIDS, STATHIS, 909
- When Not All Conflict Is Bad: Manufacturing-Marketing Conflict and Strategic Incentive Design, BALASUBRAMANIAN, SRIDHAR and BHARDWAJ, PRADEEP, 489
- Which GARCH Model for Option Valuation?, CHRISTOFFERSEN, PETER and JACOBS, KRIS, 1204
- Who Benefits from Transshipment? Exogenous vs. Endogenous Wholesale Prices, DONG, LINGXIU and RUDI, NILS, 645
- Work Groups, Structural Diversity, and Knowledge Sharing in a Global Organization, CUMMINGS, JONATHAN N., 352